

Notice is given that the Annual General Meeting (**Meeting**) of REA Group Limited (**Company**) will be held at REA Group Limited, Ground Floor, 511 Church Street, Richmond, Victoria on Thursday, 12 November 2015 at 12.00pm (noon) (AEDT) for the purposes of transacting the business set out in this notice.

## 1. Consideration of Reports

To receive and consider the Company's Financial Report, including the Financial Statements, and the reports of the Directors and Auditors for the year ended 30 June 2015.

## 2. Remuneration Report

To consider and, if thought fit, pass the following resolution as an ordinary resolution:

"That the Remuneration Report for the year ended 30 June 2015 be adopted."

The Remuneration Report is set out on pages 44 to 55 of the 2015 Annual Report. Please note that the vote on this resolution is advisory only and does not bind the Directors or the Company.

A <u>voting exclusion statement</u> applies to this item of business (see below).

## 3. Re-election of Directors

To consider and, if thought fit, pass the following resolutions as separate ordinary resolutions:

- a) "That Ms Kathleen Conlon, who retires in accordance with rule 7.1(d) of the Company's Constitution, and being eligible for re-election, be re-elected as a Director of the Company."
- b) "That Mr Hamish McLennan, who retires in accordance with rule 7.1(d) of the Company's Constitution, and being eligible for re-election, be re-elected as a Director of the Company."

Please refer to the Explanatory Notes, which form part of this Notice of Meeting, for information regarding each item of business.

By order of the Board

Sarah Turner Company Secretary

24 September 2015

## Voting exclusions for Item 2

For all resolutions that are directly or indirectly related to the remuneration of a member of the Key Management Personnel (KMP) of the Company (being the resolution in respect of Item 2), the Corporations Act 2001 (Cth) (Corporations Act) restricts KMP and their closely related parties from voting in certain circumstances.

Closely related party is defined in the Corporations Act and includes a spouse, dependant and certain other close family members, as well as any companies controlled by the KMP.

The Company will disregard any votes cast on Item 2:

- by, or on behalf of, a member of the KMP (including the Directors) named in the Remuneration Report and their closely related parties, regardless of the capacity in which the vote is cast; or
- > as a proxy by a person who is a member of the KMP at the date of the Meeting and their closely related parties, unless the vote is cast as proxy for a person entitled to vote on Item 2:
  - in accordance with a direction on the proxy form; or
  - by the Chairman of the Meeting pursuant to an express authorisation to exercise the proxy as the Chairman sees fit even though the item is connected with the remuneration of the Company's KMP.

## Proxies and voting:

## Eligibility to vote

For the purposes of the Meeting, you are eligible to vote at the Meeting if you are registered as a holder of the Company's shares at 7.00pm (AEDT) on Tuesday 10 November 2015. Accordingly, transactions registered after that time will be disregarded in determining which shareholders are entitled to attend and vote at the Meeting.

## Appointing a proxy

If you are entitled to attend and vote at the Meeting, you can appoint a proxy to attend and vote on your behalf. A proxy need not be a shareholder of the Company, and may be an individual or a body corporate. A personalised proxy form is included with this Notice of Meeting. If you are entitled to cast two or more votes, you may appoint two proxies and may specify the proportion or number of votes each proxy is appointed to exercise. If you do not specify a proportion or number, each proxy may exercise half of the votes. If you require a second proxy form, please contact the Company's share registry, Boardroom Pty Limited on 1300 737 760.

You may specify the way in which the proxy is to vote on each resolution (ie. by marking the boxes 'for', 'against' or 'abstain' next to the applicable resolutions on the proxy form) or you may allow the proxy to vote at his or her discretion. However, the Company's KMP (which includes each of the Directors) and their closely related parties will not be able to vote your proxy on Item 2 unless you direct them how to vote. If you intend to appoint a member of the KMP, other than the Chairman of the Meeting, as proxy, you must ensure the proxy is directed how to vote on Item 2.

If you intend to appoint the Chairman of the Meeting as proxy (or the Chairman becomes your proxy by default), you can direct him how to vote by marking the appropriate boxes on the proxy form (ie. 'for', 'against' or 'abstain'). If you do not mark any of the boxes in Step 2, by signing and returning the proxy form and by marking the Chairman's box in Step 1, you are expressly authorising the Chairman of the Meeting to exercise your proxy on Item 2 as the Chairman sees fit, notwithstanding that the Item is connected with the remuneration of the Company's KMP.

The Chairman of the Meeting intends to cast all available proxies in favour of each item of business.

The Company encourages all shareholders who submit proxies to direct their proxy how to vote on each item of business.

If you appoint a proxy and direct them how to vote, and your proxy does not attend the Meeting or does not vote if a poll is called on an item of business, your directed proxies will automatically default to the Chairman of the Meeting, who is required to vote proxies as directed on a poll.

### Lodging your proxy form

You can lodge your completed proxy form with the Company's share registry, Boardroom Pty Limited, by post, personal delivery, electronically or by fax to:

REA Group Limited c/- Boardroom Pty Limited

## Personal delivery address:

Level 12, Grosvenor Place 225 George Street Sydney NSW 2000

### Postal address:

GPO Box 3993 Sydney NSW 2001

### Fax:

+61 2 9290 9655

## Electronically:

www.votingon line.com.au/reaagm 2015

Your completed proxy form must be received by Boardroom Pty Limited no later than 12.00pm (noon) (AEDT time) on Tuesday 10 November 2015, being 48 hours before the commencement of the Meeting. If the proxy form is signed by an attorney, the original power of attorney under which the proxy form was signed (or a certified copy) must also be received by Boardroom Pty Limited by 12.00pm (noon) (AEDT time) on Tuesday 10 November 2015, unless it has been previously provided to Boardroom Pty Limited.

If you appoint a proxy, you may still attend the Meeting. The appointment of a proxy is not revoked by you attending and taking part in the Meeting, however if you vote on a resolution, the proxy is not entitled to vote, and must not vote, as proxy on the resolution.

## Attending the Meeting

If you attend the Meeting, please bring your personalised proxy form with you. The bar code at the top of the form will help you to register. If you do not bring your form with you, you will still be able to attend the Meeting but representatives from Boardroom Pty Limited will need to verify your identification.

## Corporate shareholders

Corporate shareholders who wish to appoint a representative to attend the Meeting on their behalf must provide that person with a properly executed letter or other document confirming that they are authorised to act as the company's representative. Shareholders can download and fill out an "Appointment of Corporate Representative" form from the Boardroom website: <a href="https://www.boardroomlimited.com.au">www.boardroomlimited.com.au</a>.

### Questions for the Auditor

Shareholders may submit questions to the Company's Auditor, Ernst and Young, if the question is relevant to the content of Ernst & Young's audit report for the year ended 30 June 2015 or the conduct of its audit of the Company's Financial Report for the year ended 30 June 2015.

If you wish to submit a question to the Auditor in writing, it must be received by the Company no later than Thursday 5 November 2015. You may submit any written questions for the Auditor with the Company's share registry, Boardroom Pty Limited, by post, personal delivery, electronically or by fax to:

REA Group Limited c/- Boardroom Pty Limited

### Personal delivery address:

Level 12, Grosvenor Place 225 George Street Sydney, NSW 2000

### Postal address:

GPO Box 3993 Sydney NSW 2001

#### Fax:

+61 2 9290 9655

A list of written questions will be made available to shareholders attending the Meeting. If written answers are tabled at the Meeting, they will be made available to shareholders as soon as practicable after the Meeting.

## **Explanatory Notes:**

## Item 1 – Consideration of the Financial Statements and Report

In accordance with section 317 of the Corporations Act, the Company is required to lay before the Annual General Meeting:

- > the reports of the Directors and Auditors, for the year ended 30 June 2015; and
- > the Financial Report, including the Financial Statements of the Company, for the year ended 30 June 2015.

Neither the Corporations Act nor the Company Constitution require a vote of shareholders on the reports or statements. However, shareholders will be given a reasonable opportunity to ask questions about or make comments on the management of the Company.

Also, a reasonable opportunity will be given to shareholders as a whole at the Meeting to ask the Company's Auditor questions relevant to the conduct of the audit, the preparation and content of the Auditor's report, the accounting policies adopted by the Company in relation to the preparation of the Financial Statements and the independence of the Auditor in relation to the conduct of the audit.

### Item 2 - Remuneration Report

In accordance with section 250R(2) of the Corporations Act, the Company is required to present to shareholders its Remuneration Report as disclosed in the Company's 2015 Annual Report and shareholders will be asked to vote on this item. The vote is advisory only and is not binding on the Directors or the Company. However, the Directors will have regard to the outcome of the vote and the discussion at the Meeting when determining the Company's remuneration policy.

The Remuneration Report is presented within the Directors' Report on pages 44 to 55 of the REA Group Limited 2015 Annual Report and is also available on the Company's corporate website (<a href="www.rea-group.com">www.rea-group.com</a>).

The Remuneration Report sets out the remuneration policy for the Company and explains the remuneration arrangements in place for its executives and Directors.

A <u>voting exclusion</u> applies to this item of business, as set out in the notice of Meeting.

The Board recommends that shareholders vote in favour of Item 2.

The Chairman of the Meeting intends to vote all available proxies in favour of this item of business.

### Item 3 -Re-election of Directors

The Board's policy on board composition is to ensure that at all times there will be an appropriate mix of skills and experience in order to provide the necessary knowledge required to meet the Company's objectives.

Ms Kathleen Conlon and Mr Hamish McLennan are retiring from office and are eligible to stand for re-election. Their expertise and experience are set out below.



Hamish McLennan

Non-executive Director appointed 21 February 2012. Appointed Chairman 10 April 2012

Mr McLennan is an experienced media and marketing industry executive. He was Executive Chairman and Chief Executive Officer of Ten Network Holdings until July 2015 and prior to this he was Executive Vice President, Office of the Chairman, at News Corp (formerly News Corporation). Mr McLennan has also held the role of global Chairman of Young & Rubicam, part of WPP, the world's largest communications services group. Mr McLennan joined Young & Rubicam in 2002 as Chairman and CEO of Y&R Brands Australia/New Zealand, one of the largest marketing services groups in Australasia, and led the firm's global business operations from 2006. He has previously served on the Boards of Directors for the United Negro College Fund (UNCF) and the US Ad Council.

Special responsibilities: Chairman of the Board

**Board Recommendation:** The non-candidate directors unanimously support the re-election of Mr McLennan.



### Kathleen Conlon BA(ECON)(DIST), MBA, FAICD

Non-executive Director appointed 27 June 2007

Ms Conlon is a non-executive Director of CSR Limited (since 2004), where she serves on the Human Resources Committee and the Audit Committee. She is a Director of Lynas Corporation Limited and Chair of the Remuneration Committee and member of the Audit Committee. She is a director of Aristocrat Leisure Limited (since January 2014) and Chair of the Remuneration Committee and member of the Compliance Committee. She is a National Board Member of the Australian Institute of Company Directors (since November 2013), a Director of Benevolent Society (since February 2013) and Chair of the Audit Committee for the Commonwealth Department of Health. Ms Conlon is a member of Chief Executive Women.

Bringing over 20 years of professional consulting experience to her boards, Ms Conlon is a recognised thought leader in strategy and business improvement, and has advised leading companies across a range of industries and countries. In her seven years as a partner and director of the Boston Consulting Group (BCG), Ms Conlon led BCG's Asia Pacific Operations Practice Area and, previously, the Sydney Office. In 2003, Ms Conlon was awarded a Centenary Medal for service to business.

**Special responsibilities:** Member of the Audit, Risk and Compliance Committee; Chair of Human Resources Committee

**Board Recommendation:** The non-candidate directors unanimously support the re-election of Ms Conlon.





### All Correspondence to:

 By Mail Boardroom Pty Limited

**GPO Box 3993** Sydney NSW 2001 Australia

+61 2 9290 9655 By Fax:

Online: www.boardroomlimited.com.au By Phone: (within Australia) 1300 737 760

(outside Australia) +61 2 9290 9600

## YOUR VOTE IS IMPORTANT

For your vote to be effective it must be recorded before 12:00pm (noon) (AEDT) on Tuesday 10 November 2015.

## ■ TO VOTE ONLINE

STEP 1: VISIT www.votingonline.com.au/reaagm2015

STEP 2: Enter your Postcode OR Country of Residence (if outside Australia)

STEP 3: Enter your Voting Access Code (VAC):



BY SMARTPHONE

Scan QR Code using smartphone QR Reader App

## TO VOTE BY COMPLETING THE PROXY FORM

## STEP 1 APPOINTMENT OF PROXY

Indicate who you want to appoint as your Proxy.

If you wish to appoint the Chair of the Meeting as your proxy, mark the box. If you wish to appoint someone other than the Chair of the Meeting as your proxy please write the full name of that individual or body corporate. If you leave this section blank, or your named proxy does not attend the meeting, the Chair of the Meeting will be your proxy. A proxy need not be a security holder of the company. Do not write the name of the issuer company or the registered securityholder in the space.

### Appointment of a Second Proxy

You are entitled to appoint up to two proxies to attend the meeting and vote. If you wish to appoint a second proxy, an additional Proxy Form may be obtained by contacting the company's securities registry or you may copy this form.

To appoint a second proxy you must:

(a) complete two Proxy Forms. On each Proxy Form state the percentage of your voting rights or the number of securities applicable to that form. If the appointments do not specify the percentage or number of votes that each proxy may exercise, each proxy may exercise half your votes. Fractions of votes will be disregarded.

(b) return both forms together in the same envelope.

## STEP 2 VOTING DIRECTIONS TO YOUR PROXY

To direct your proxy how to vote, mark one of the boxes opposite each item of business. All your securities will be voted in accordance with such a direction unless you indicate only a portion of securities are to be voted on any item by inserting the percentage or number that you wish to vote in the appropriate box or boxes. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses. If you mark more than one box on an item for all your securities your vote on that item will be invalid.

## Proxy which is a Body Corporate

Where a body corporate is appointed as your proxy, the representative of that body corporate attending the meeting must have provided an "Appointment of Corporate Representative" prior to admission. An Appointment of Corporate Representative form can be obtained from the company's securities registry.

## STEP 3 SIGN THE FORM

The form must be signed as follows:

Individual: This form is to be signed by the securityholder.

Joint Holding: where the holding is in more than one name, all the securityholders should

Power of Attorney: to sign under a Power of Attorney, you must have already lodged it with the registry. Alternatively, attach a certified photocopy of the Power of Attorney to this form when you return it.

Companies: this form must be signed by a Director jointly with either another Director or a Company Secretary. Where the company has a Sole Director who is also the Sole Company Secretary, this form should be signed by that person. Please indicate the office held by signing in the appropriate place.

### STEP 4 LODGEMENT

Proxy forms (and any Power of Attorney under which it is signed) must be received no later than 48 hours before the commencement of the meeting, therefore by 12:00pm (noon) (AEDT) on Tuesday, 10 November 2015. Any Proxy Form received after that time will not be valid for the scheduled meeting.

## Proxy forms may be lodged using the enclosed Reply Paid Envelope or:

Online www.votingonline.com.au/reaagm2015

🖶 By Fax + 61 2 9290 9655

 By Mail Boardroom Pty Limited

GPO Box 3993, Sydney NSW 2001 Australia

Level 12, 225 George Street, In Person Sydney NSW 2000 Australia

### Attending the Meeting

If you wish to attend the meeting please bring this form with you to assist registration.

# REA Group Limited ABN 54 068 349 066

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PROXY FORM							
STEP 1	APPOINT A PROXY						
		and entitled to attend and vote hereby appoint:					
	the Chair of the Meeting (mark box)	,					
		your proxy, please write the name of the person	or body corpo	orate (excluding th	e registered	d shareholde	r) you are
appointing as y	our proxy below						
or failing the individual or body corporate named, or if no individual or body corporate is named, the Chair of the Meeting as my/our proxy at the Annual General Meeting of the Company to be held at the offices of <b>REA Group Limited, Ground Floor, 511 Church Street, Richmond, Victoria 3121 on Thursday, 12 November 2015, at 12.00pm (noon) (AEDT)</b> and at any adjournment of that meeting, to act on my/our behalf and to vote in accordance with the following directions or if no directions have been given, as the proxy sees fit.							
Chair of the Me Meeting to exer REA Group Lim The Chair of th	eting becomes my/our proxy by default and I cise my/our proxy in respect of this Resolution ited.  e Meeting will vote all undirected proxies	proxies on remuneration related matters: If I/we we have not directed my/our proxy how to vote in a connected with the above through Resolution 2 is connected with the above of all Items of business (including Resolution on an item, you must provide a direction by	respect of Re- remuneration	solution 2, I/we exp of a member of the f you wish to appoi	oressly auth e key mana nt the Chai	orise the Cha gement person	nir of the onnel for onnel for one
STEP 2	VOTING DIRECTIONS  * If you mark the Abstain box for a particulate counted in calculating the required major	ar item, you are directing your proxy not to vote on sorting item.	your behalf or	n a show of hands	or on a poll	and your vot	e will not
		,			For	Against	Abstain*
Resolution 2	To Adopt the Remuneration Report						
Resolution 3a	To re-elect Ms Kathleen Conlon as a Direct	tor					
Resolution 3b	To re-elect Mr Hamish McLennan as a Dire	ector					
STEP 3	SIGNATURE OF SHAREHOLI	OFRS					
0.2.0	This form must be signed to enable your d						
Individual or Securityholder 1		Securityholder 2	$\neg$	Securityholder 3			
Sole Director and Sole Company Secretary		Director		Directo	or / Compar	y Secretary	
Contact Name		Contact Daytime Telephone			Date	1	/ 2015