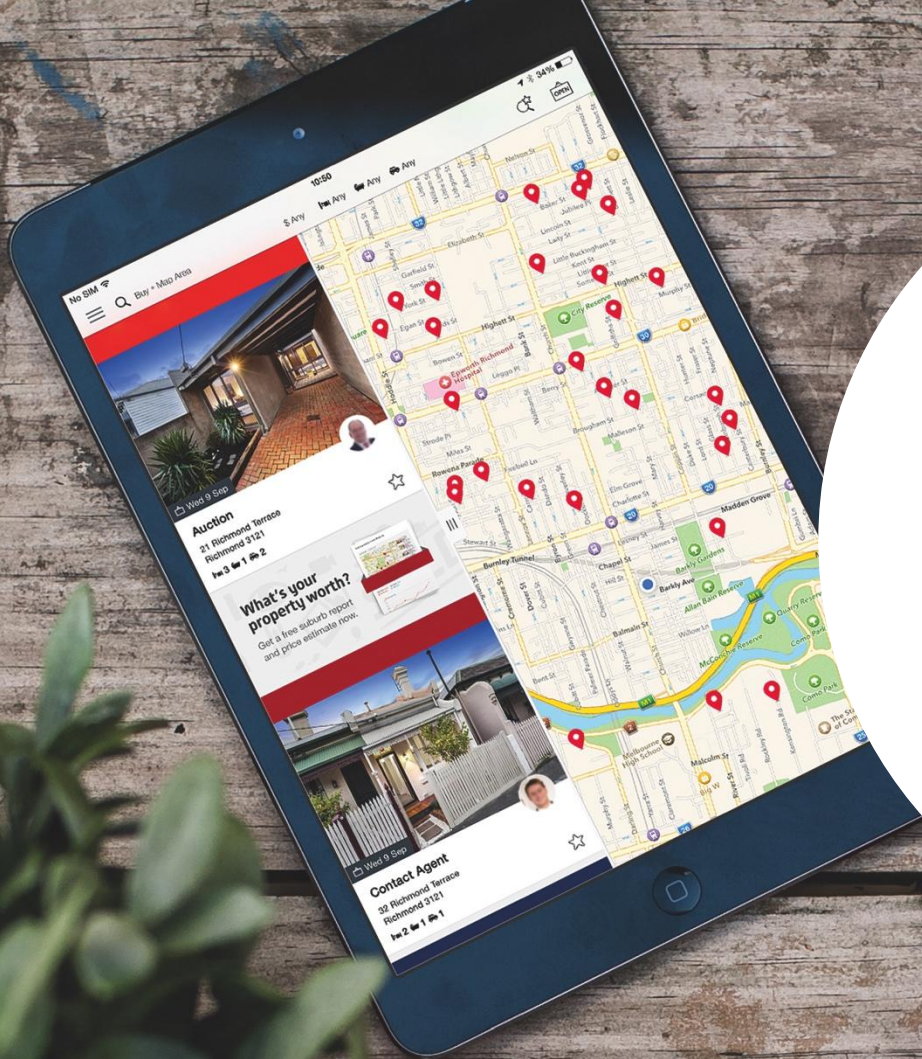




REAGroup

REAGroup Limited
**Annual General
Meeting 2015**

Melbourne, Australia
Thursday 12 November 2015



REA Group®

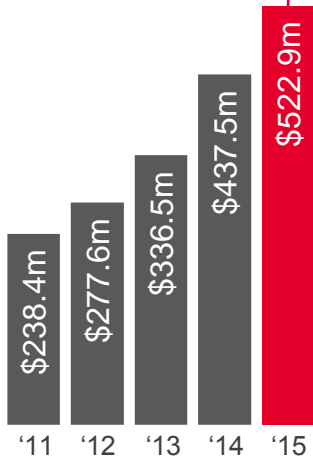
Hamish McLennan
Chairman



Strong growth in all financial metrics

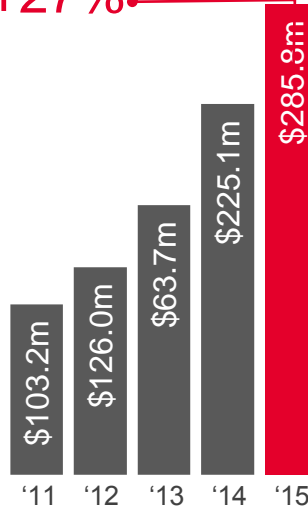
Revenue*
\$523m

+20%



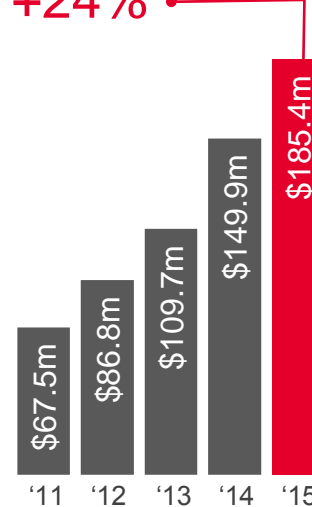
EBITDA*
\$286m

+27%



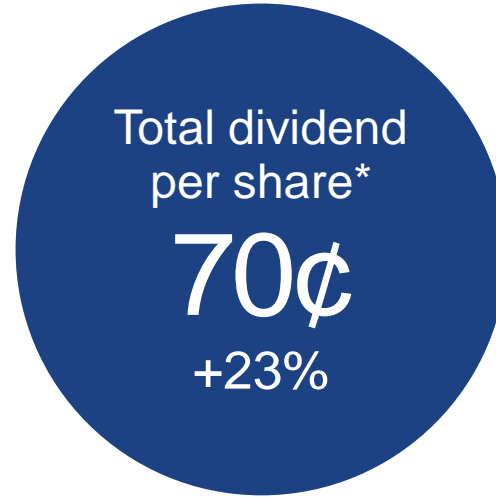
Net profit*
\$185m

+24%





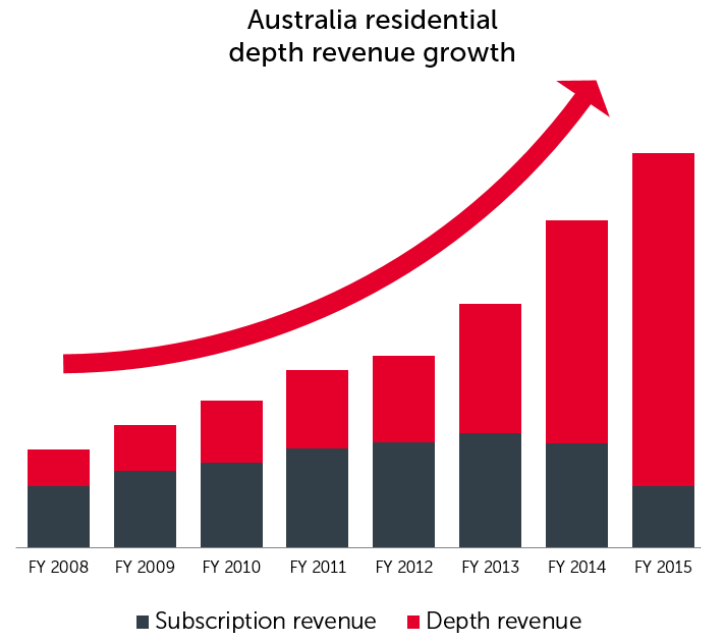
Strong return to shareholders





Growing our Australian business

- Extended lead in consumer engagement
- Strong take up of premium listing products drove value and revenue growth
- Expanding property related services for consumers
- First to market with innovative tools





International



 realestate.com.au¹
Australia lives here

 realcommercial.com.au¹

 买房¹
myHome.com

 iProperty Group



 casa.it¹

 immoRegion.fr

 atHome.de

 atHome.lu

 atOffice.lu

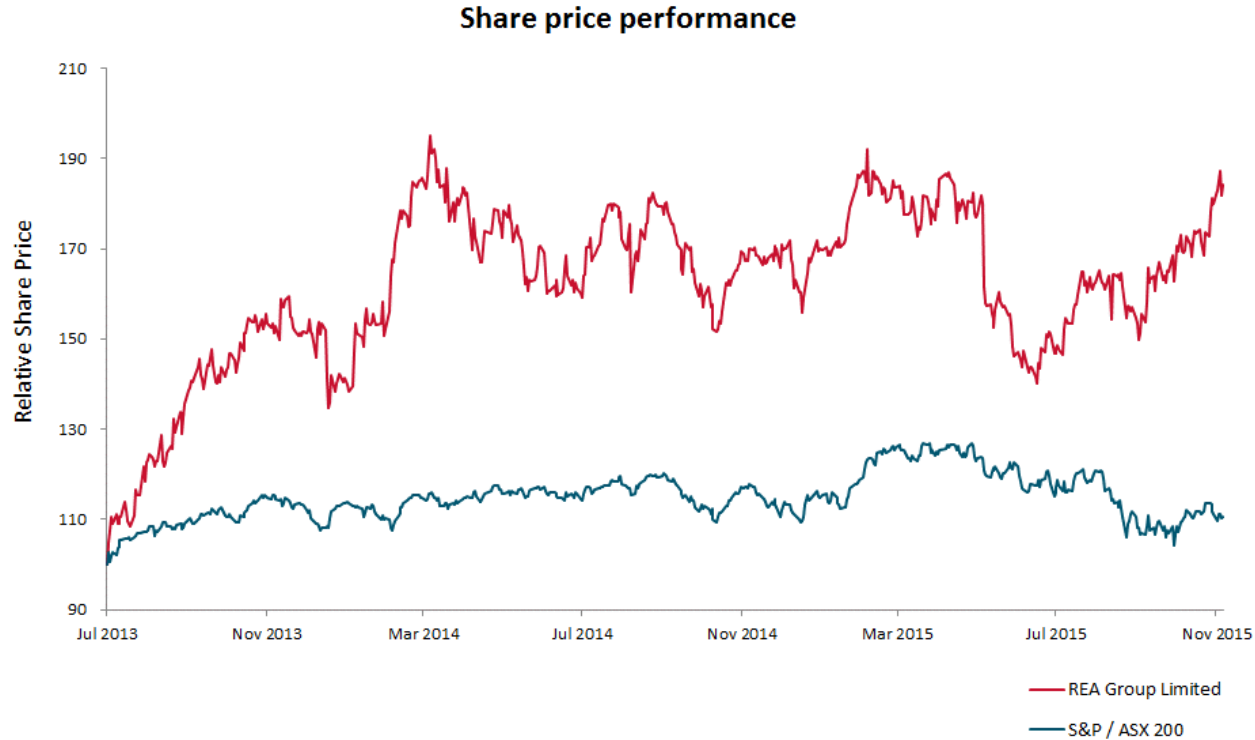


 move¹

realtor.com¹



Share price performance





REX Group

Tracey Fellows
Chief Executive
Officer





REA Group[®]

Delivering on our purpose

To empower people by
making property simple,
efficient and stress-free





realestate.com.au: the facts

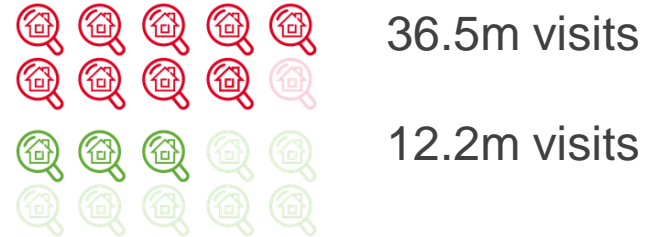
realestate.com.au leads on every metric

- #1 in website visits⁽¹⁾
- Our lead in visits over the #2 site is more than their monthly average visits⁽¹⁾
- Most engaged audience with 85% share of time on site⁽²⁾

More properties⁽³⁾



More visits⁽¹⁾



(1) Source: Nielsen Online Market Intelligence Home and Fashion Suite total traffic for Audited sites for the main and mobile sites of realestate.com.au compared to domain.com.au; (2) Share of combined minutes on realestate.com.au and the No.2 property site; Source: Nielsen Online Market Intelligence Home and Fashion Suite total traffic for Audited sites for the main and mobile sites of realestate.com.au compared to domain.com.au; (3) Annual average of new properties listed for sale online, for the year ended June 2015, versus the nearest competitor nationwide. Source: CoreLogic Online Market Analysis.



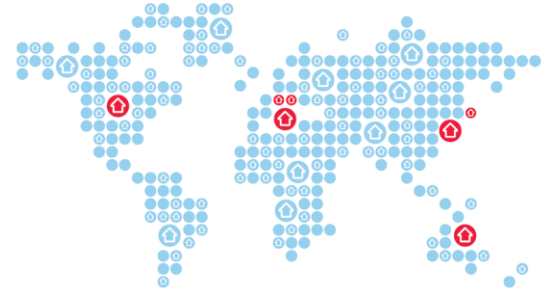
Positioned for growth



Listings
Business



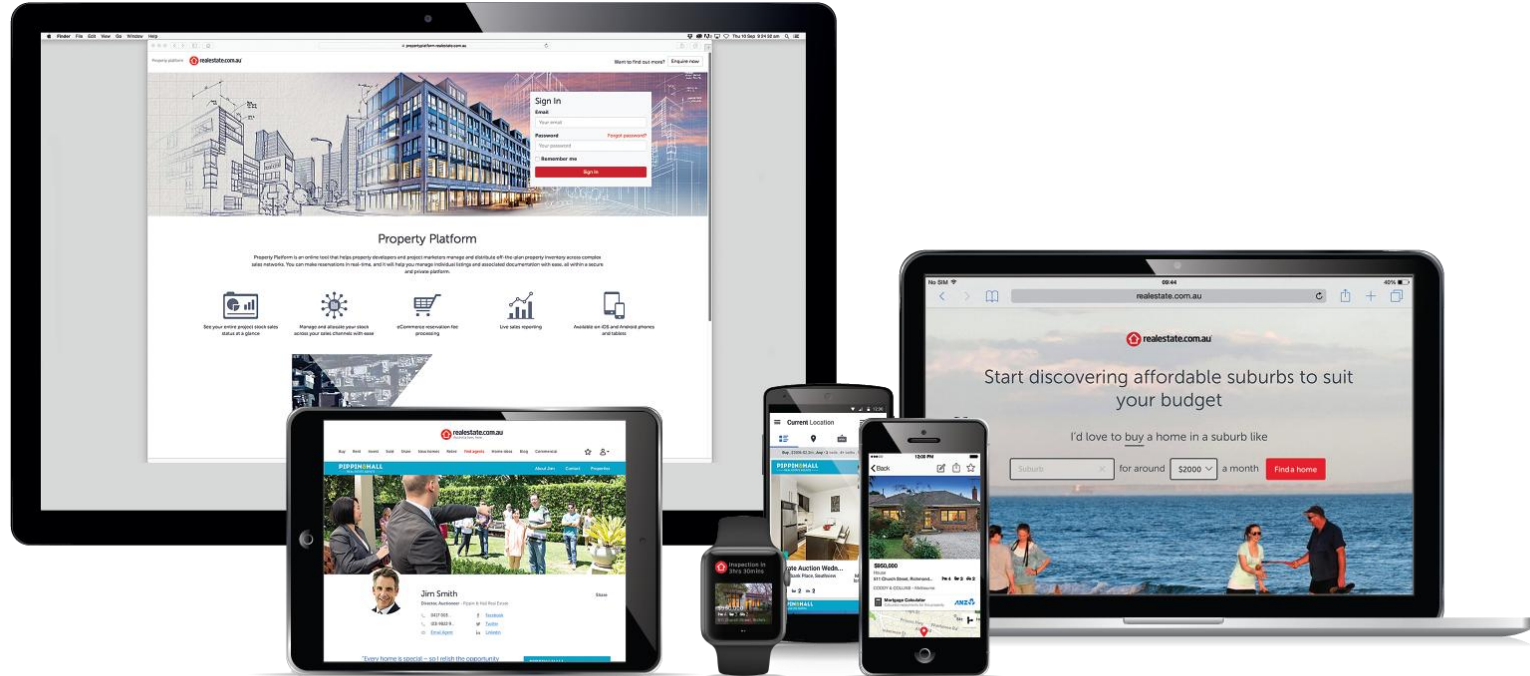
Media and Property
Related Services



International Expansion

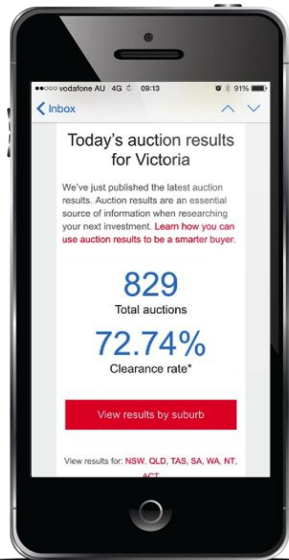


Our latest innovations

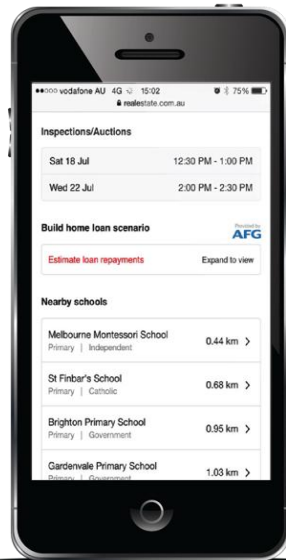




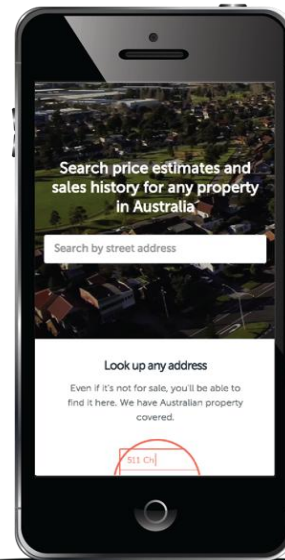
Innovation



Auction results



Nearby schools



Price lookup

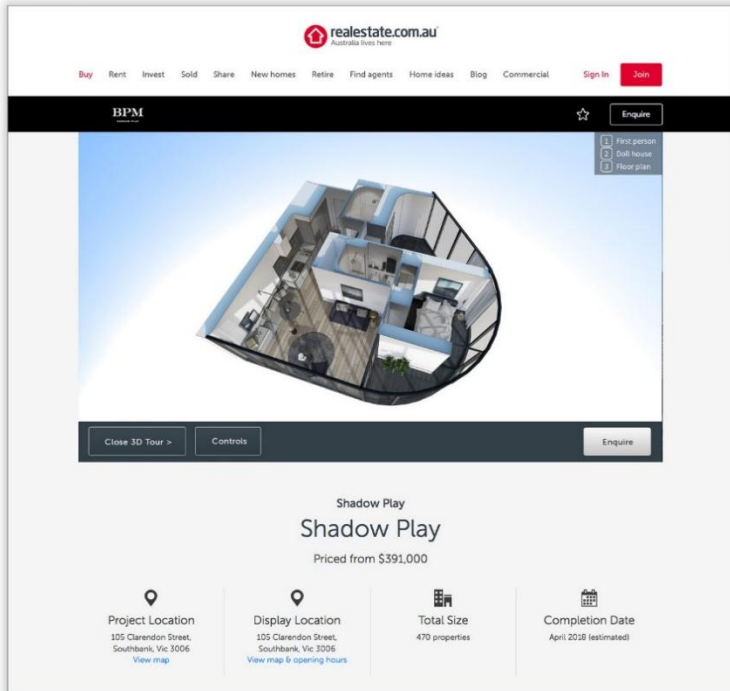


Residential – Price lookup

The screenshot shows the realestate.com.au website. At the top, the logo 'realestate.com.au' is displayed with the tagline 'Australia lives here'. Below the logo is a navigation menu with links for 'Buy', 'Rent', 'Invest', 'Sold', 'Share', 'New homes', 'Retire', 'Find agents', 'Home ideas', 'Blog', and 'Commercial'. A user profile icon is visible on the right. The main content area features an aerial view of a residential neighborhood with the text 'Search price estimates and sales history for any property in Australia'. Below this is a search bar with the placeholder text 'Search by street address' and a red search button with a magnifying glass icon. At the bottom, there are three columns of information:

- Search by address**: Search properties not currently for sale and view a property's sold history. Below this is a red circular icon containing a list of addresses: '511 CH', '511 Church Street', '511 Ch Hobart Rd', and '511 Chapman St'.
- Research property values**: View price estimates for unlisted properties, median suburb prices and neighbouring properties. Below this is a teal circular icon showing a person's profile with a speech bubble.
- Connect with local agents**: Speak with a local area expert to better understand a property's value. Below this is a blue circular icon showing a house with a magnifying glass and a dollar sign.

3D property inspections



The screenshot shows a real estate website interface for a 3D virtual tour. At the top, the logo for 'realestate.com.au' is visible, along with navigation links for 'Buy', 'Rent', 'Invest', 'Sold', 'Share', 'New homes', 'Retire', 'Find agents', 'Home ideas', 'Blog', and 'Commercial'. There are also 'Sign In' and 'Join' buttons. Below the navigation is a black bar with the 'BPM' logo and an 'Enquire' button. The main content area features a large 3D rendering of a modern office building. To the right of the rendering is a list of items: '1 First person', '2 Draft house', and '3 Floor plan'. Below the rendering are buttons for 'Close 3D Tour >', 'Controls', and 'Enquire'. Below the rendering, the text reads 'Shadow Play' and 'Shadow Play', followed by 'Priced from \$391,000'. At the bottom, there are four columns of information: 'Project Location' (105 Clarendon Street, Southbank, Vic 3006), 'Display Location' (105 Clarendon Street, Southbank, Vic 3006), 'Total Size' (470 properties), and 'Completion Date' (April 2018 (estimated)).

realestate.com.au
Australia lives here

Buy Rent Invest Sold Share New homes Retire Find agents Home ideas Blog Commercial Sign In Join

BPM ☆ Enquire

1 First person
2 Draft house
3 Floor plan

Close 3D Tour > Controls Enquire

Shadow Play
Shadow Play
Priced from \$391,000

Project Location
105 Clarendon Street,
Southbank, Vic 3006
[View map](#)

Display Location
105 Clarendon Street,
Southbank, Vic 3006
[View map & opening hours](#)

Total Size
470 properties

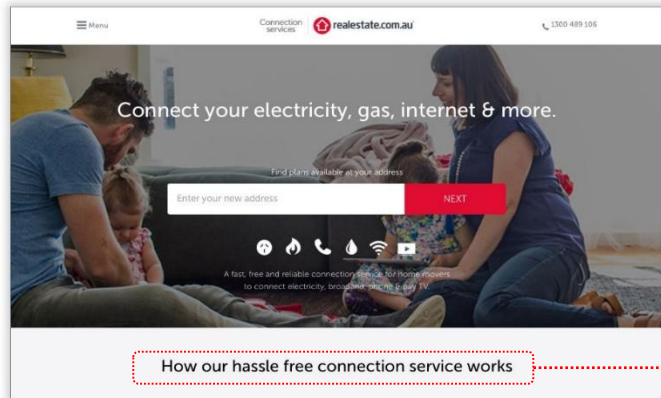
Completion Date
April 2018 (estimated)





Innovation – Property related services

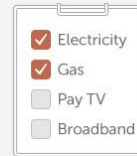
Our connection services enables consumers to conveniently connect their utilities



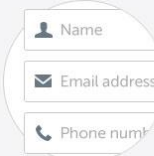
How our hassle free connection service works

511 Ch
511 Church Street
511 Christmas Ro
511 Chapman A

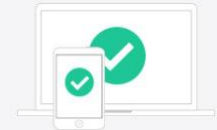
Search for your new address



Select the utilities you want connected



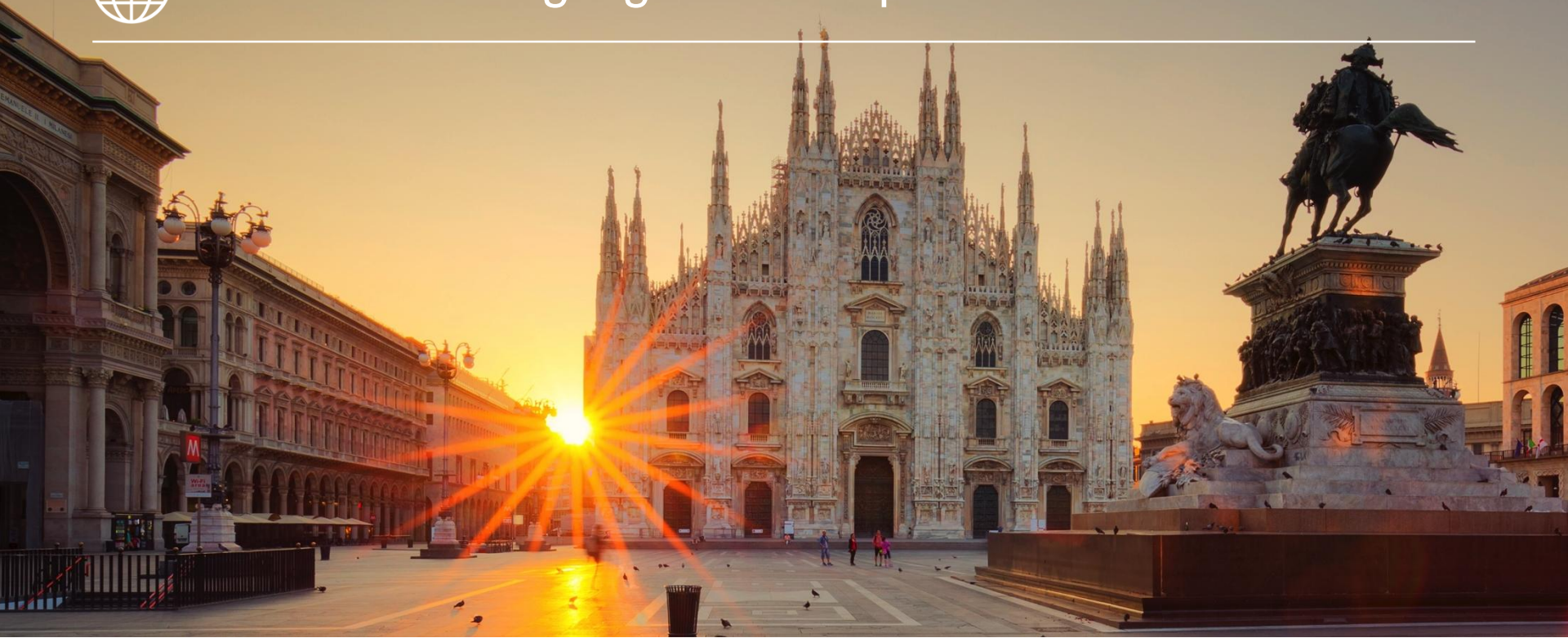
Tell us a few details to finish



Submit your application online



International highlights - Europe





International highlights - US





International highlights – South East Asia





Q1 Results

Revenue*

\$146m

2015

\$121m

% change

21%

EBITDA*

\$82m

2015

\$63m

% change

30%

Free cash flow

\$49m

2015

\$24m

% change

103%

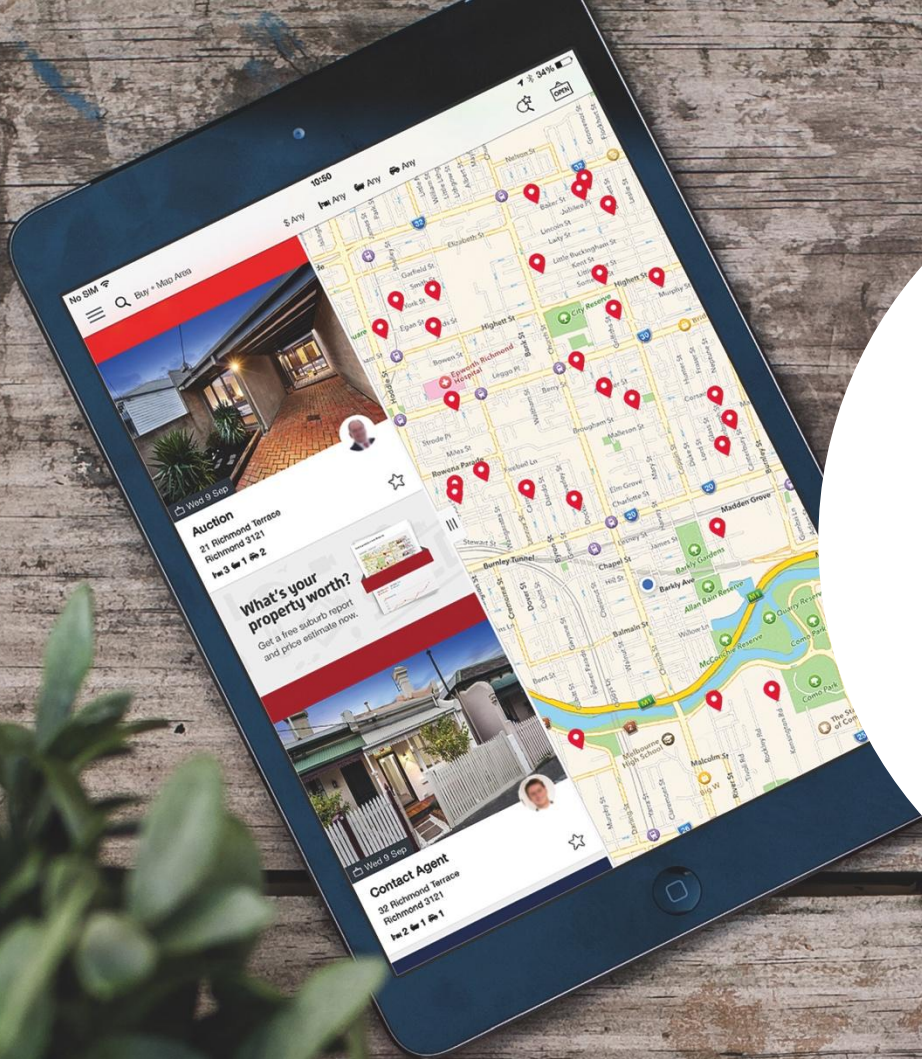


Our people



Because we care





REA Group®

Hamish McLennan
Chairman



REA Group Limited AGM 2015 – Proxy votes

Securities On Issue	131,714,699
Valid Securities Voted (For, Against, Open Usable, Open Conditional)	115,955,347
Valid Securities Voted (%)	88%



REA Group Limited AGM 2015 – Proxy votes

Item 2 – Remuneration Report

	For	Against	Open usable
Number of Proxy Votes	115,728,829	127,316	50,029
% of Proxy Vote	99.85%	0.11%	0.04%



REA Group Limited AGM 2015 – Proxy votes

Item 3a – election of Ms Kathleen Conlon

	For	Against	Open usable
Number of Proxy Votes	115,654,619	185,081	115,409
% of Proxy Vote	99.74%	0.16%	0.10%



REA Group Limited AGM 2015 – Proxy votes

Item 3b – election of Mr Hamish McLennan

	For	Against	Open usable
Number of Proxy Votes	114,650,000	1,189,288	116,059
% of Proxy Vote	98.87%	1.03%	0.10%

Disclaimer: The material herein is a presentation of non-specific background information about the Company's current activities. It is information given in summary form and does not purport to be complete. Investors or potential investors should seek their own independent advice. This material is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of a particular investor. These should be considered when deciding if a particular investment is appropriate.



REA Group

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investor site at
rea-group.com